



**AVIPRO**

**WE ARE  
RECRUITING**

## **Business Development Manager (Farming Business Unit)**

If you want to make a significant impact working in a company with a meaningful purpose and at the same time work in an open environment where your ideas are valued and where we take care of each other, then we have a job for you. This will be the right environment for you to grow professionally and personally while having fun.

### **Job Description**

As a member of the Farming Management Team, you will participate in the development of the Farming Business Unit.

You will be responsible for:

- Overseeing expansion projects to ensure successful implementation.
- Managing various operational business units to drive efficiency and productivity, while coaching and mentoring team members to enhance their skills, performance, and personal development.
- Developing and executing business strategies to achieve short and long-term goals.
- Identifying and pursuing new business opportunities to expand the company's market presence.
- Building and maintaining strong relationships with key stakeholders, including clients, partners, and suppliers.
- Promoting a culture of continuous improvement and sustainability across all processes.

### **Profile**

- Master's degree in business administration, or Agriculture, or a related field, with a proven track record in business development.
- Excellent project management skills, adept in the use of business tools and data analytics, and agile in adapting to rapidly changing environments.
- Highly innovative in management approaches, committed to driving change, challenging existing processes, and focusing on key improvements.
- Self-motivated and assertive, with strong communication and presentation skills, capable of thinking globally and building effective internal and external relationships.
- 'Promoter for animal welfare

### **Benefits**

- Attractive package will commensurate with proven track record.
- Car Allowance, Overseas Allowance, Medical Cover & Pension Fund according to Eclosia's policy.

Those interested are requested to send their application by May 31, 2025  
to the Human Resources department, Gentilly, Moka | Phone: 404 9000

Email: [recruitment.avipro@eclosia.com](mailto:recruitment.avipro@eclosia.com)

**Only the best candidates will be invited to a job interview**

Tel : 404 9000 | Email : [recruitment.avipro@eclosia.com](mailto:recruitment.avipro@eclosia.com)